

Cymdeithas Llywodraeth Leol Cymru
Welsh Local Government Association



CLILC • WLGA

Innovative and progressive procurement

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Commissioning Choice

- **Procurement is a chosen option**

Collaboration, Grant Funding, Simple Agreement, Concession, Make

- **There are further choices to make**

Scope, Character, Quantity, Frequency, Relationship Basis, Terms

- **Co-Pro is about right fitting those choices**

Tactical and Strategic choices; OPDCA (Observe Plan Do Check Act).

- **Practical considerations apply**

What we have, where we are, what's available, what's expected.



Good Practice

- **Pre-procurement**

Market development, research, provider engagement, contract development.

- **Process**

Running an open, fair and transparent process; a series of events that distinguishes the commercial aspects and allows selection.

- **Execution**

Delivering the goods or services, contract monitoring, delivery on the desired outcomes.



Relationship Basis

- **Long –Term?**

Common objectives, shared stake in good outcomes, less reliance on markets and competition.

- **Sustainable**

Loss of supplier and/or contract undesirable, essential infrastructures, preventative.

- **Co-Destiny?**

Little distinction between make/buy, complementary cultures, common risks/threats, mutual dependence, high incidence of co-working.



Rules

- **Frameworks**

Within frameworks the contract is formed when the order is placed.

- **Contracts**

Can be of any length. Contract length must be suited to application.

- **PCR 2015**

Local Authorities own rules must apply.

See legal Appendix to the Home Care Toolkit:

<https://www.wlga.gov.uk/procurement-of-services>